

Citation Analysis

Citation Analysis

For each paper, the self-citations were brief and not one of them meets the criteria of the 2021 policy as to “continued or renewed” misconduct creating a “potential benefit.”

Citations for the 2012 PNAS paper, published on September 18, 2012 (Allegation 4)

1. Ayal, S., Gino, F., Barkan, R., & Ariely, D. (2015). Perspectives on Psychological Science.
 - a. Why it does not count:
 - i. Discussed in a paper that is itself only a review, not a bona fide new finding (i.e., discussed in a publication other than a peer-reviewed scholarly journal)
 - ii. Citation does not discuss the part subject to allegations
2. Hildreth, J. A. D., Gino, F., & Bazerman, M. (2016). Organizational Behavior and Human Decision Processes.
 - a. Why it does not count:
 - i. Discussed for only a description of a task used in the paper, and not a substantive finding or methodology
 - ii. Citation does not discuss the part subject to allegation
3. Hauser, O. P., Gino, F., & Norton, M. I. (2018). Mind & Society, 17, 15-26.
 - a. Why it does not count:
 - i. Discussed in a paper that is itself only a review, not a bona fide new finding (i.e., discussed in a publication other than a peer-reviewed scholarly journal)
 - ii. Citation does not discuss the part subject to allegations
4. Zhang, T., Gino, F., & Margolis, J. D. (2018). Academy of Management Journal.
 - a. Why it does not count:
 - i. Mentioned in the general discussion (e.g., future directions), with no substantive discussion; Part of a string citation
 - ii. Citation does not discuss the part subject to allegation
5. Kristal, A. S., Whillans, A. V., Bazerman, M. H., Gino, F., Shu, L. L., Mazar, N., & Ariely, D. (2020). Proceedings of the National Academy of Sciences.
 - a. Why it does not count (11 citations):
 - i. Discussed as part of failure to replicate the study in the 2012 PNAS paper

Citations for the 2014 PS paper, published on February 18, 2014 (Allegation 3)

1. Huang, L., Gino, F., & Galinsky, A. D. (2015). *Organizational Behavior and Human Decision Processes*.
 - a. Why it does not count:
 - i. Discussed for only a description of a task, and not a substantive finding or methodology
 - ii. Citation does not discuss the part subject to allegation
2. Kouchaki, M., & Gino, F. (2016). *Proceedings of the National Academy of Sciences*.
 - a. Why it does not count:

- i. Mentioned in the general discussion (e.g., future directions), with no substantive discussion; Part of a string citation
 - ii. Citation does not discuss the part subject to allegation
- 3. Gino, F. (2016). Chapter in *J.-W. van Prooijen & PAM van Lange (Eds.), Cheating, corruption, and concealment: The roots of dishonesty*.
 - a. Why it does not count:
 - i. Mentioned in the literature review, with no substantive discussion
 - ii. Citation does not discuss the part subject to allegation
- 4. Lu, J. G., Quoidbach, J., Gino, F., Chakroff, A., Maddux, W. W., & Galinsky, A. D. (2017). *Journal of personality and social psychology*.
 - a. Why it does not count (2 citations):
 - i. Mentioned in the literature review, with no substantive discussion; Part of a string citation
 - ii. Discussed for only a description of a task, and not a substantive finding or methodology
 - iii. Citations do not discuss the part subject to allegation
- 5. Wiltermuth, S. S., Vincent, L. C., & Gino, F. (2017). *Organizational Behavior and Human Decision Processes*.
 - a. Why it does not count:
 - i. Mentioned in the general discussion (e.g., future directions), with no substantive discussion; Part of a string citation
 - ii. Citation does not discuss the part subject to allegation
- 6. Zhang, T., Gino, F., & Margolis, J. D. (2018). *Academy of Management Journal*.
 - a. Why it does not count:
 - i. Mentioned in the literature review, with no substantive discussion; Part of a string citation
 - ii. Citation does not discuss the part subject to allegation

Citations for the 2015 PS paper, published on May 11, 2015 (Allegation 2)

- 1. Kouchaki, M., & Gino, F. (2016). *Proceedings of the National Academy of Sciences*.
 - a. Why it does not count:
 - i. Discussed for only a description of a task, and not a substantive finding or methodology
 - ii. Citation does not discuss the part subject to allegation
- 2. Green Jr, P. I., Finkel, E. J., Fitzsimons, G. M., & Gino, F. (2017). *Research in Organizational behavior*.
 - a. Why it does not count:
 - i. Mentioned in the general discussion (e.g., future directions), with no substantive discussion
 - ii. Citation does not discuss the part subject to allegation
- 3. Rosenblum, M., Schroeder, J., & Gino, F. (2020). *Journal of Personality and Social Psychology*.
 - a. Why it does not count:
 - i. Mentioned in the literature review, with no substantive discussion

- ii. Citation does not discuss the part subject to allegation
- 4. Gino, F., Sezer, O., & Huang, L. (2020). *Organizational Behavior and Human Decision Processes*.
 - a. Why it does not count (2 citations):
 - i. Mentioned in the literature review, with no substantive discussion
 - ii. Citations do not discuss the part subject to allegation
- 5. Gino, F., & Kouchaki, M. (2020). *Organizational Behavior and Human Decision Processes*.
 - a. Why it does not count (5 citations):
 - i. Mentioned in the literature review, with no substantive discussion; Part of a string citation
 - ii. Discussed for only a description of a task, and not a substantive finding or methodology
 - iii. Citations do not discuss the part subject to allegation
- 6. Gino, F., Kouchaki, M., & Casciaro, T. (2020). *Journal of personality and social psychology*.
 - a. Why it does not count (4 citations):
 - i. Mentioned in the literature review, with no substantive discussion
 - ii. Mentioned in the general discussion (e.g., future directions), with no substantive discussion
 - iii. Discussed for only a description of a task, and not a substantive finding or methodology
 - iv. Citations do not discuss the part subject to allegation
- 7. Markowitz, D. M., Kouchaki, M., Gino, F., Hancock, J. T., & Boyd, R. L. (2023). *Social Psychological and Personality Science*.
 - a. Why it does not count:
 - i. Mentioned in the literature review, with no substantive discussion
 - ii. Citation does not discuss the part subject to allegation